# Q1 2024 GBP

## **KBI Global Investors**



# **KBIGI Emerging Markets Equity Strategy**

| Summary Details   |  |   |  |  |
|---|--|---|--|--|
| Assets under Mgmt.  | £344.6m  |   |  |  |
| Inception Date  | 01 Aug 2010                                    |   |  |  |
| Benchmark   | MSCI Emerging Markets<br>Net Return Index      |   |  |  |
| Number of Stocks  | 105  |   |  |  |
| Risk Characteri   | Risk Characteristics                           |   |  |  |
| Beta (10 Yrs)   | 0.93   |   |  |  |
| Information Ratio (10 Yrs)  | -0.14  |   |  |  |
| Volatility  | 13.95  |   |  |  |
|   | Strategy Index                                 |   |  |  |
| Portfolio Statistics  | Strategy                                       | Index   |  |  |
| Portfolio Statistics Dividend Yield   | Strategy<br>4.4%                               | Index<br>2.7%                                   |  |  |
|   |  |   |  |  |
| Dividend Yield  | 4.4%   | 2.7%  |  |  |
| Dividend Yield<br>Dividend Payout   | 4.4%<br>46.7%                                  | 2.7%<br>38.9%                                   |  |  |
| Dividend Yield<br>Dividend Payout<br>Dividend Growth  | 4.4%<br>46.7%<br>18.5%                         | 2.7%<br>38.9%<br>15.1%                          |  |  |
| Dividend Yield<br>Dividend Payout<br>Dividend Growth<br>Total Payout Yield                                  | 4.4%<br>46.7%<br>18.5%<br>4.5%                 | 2.7%<br>38.9%<br>15.1%<br>2.6%                  |  |  |
| Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward)               | 4.4%<br>46.7%<br>18.5%<br>4.5%<br>8.8x         | 2.7%<br>38.9%<br>15.1%<br>2.6%<br>12.6x         |  |  |
| Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward) Price to Book | 4.4%<br>46.7%<br>18.5%<br>4.5%<br>8.8x<br>1.3x | 2.7%<br>38.9%<br>15.1%<br>2.6%<br>12.6x<br>1.8x |  |  |

Source: KBI Global Investors as of 31/03/24. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 31/03/24. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Emerging Markets AUM excluding Assets under Advisement from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research

## **Investment Philosophy**

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

#### **Annualised Performance (£)**

|              | 3Mths | YTD | 1Yr | 3Yrs | 5Yrs | Since<br>Incep |
|--------------|-------|-----|-----|------|------|----------------|
| Fund (Gross) | 2.7   | 2.7 | 4.1 | -1.1 | 2.7  | 4.3            |
| Benchmark    | 3.3   | 3.3 | 5.9 | -2.2 | 2.9  | 4.5            |

Source: KBI Global Investors, Datastream, MSCI Emerging Markets Index as of 31/03/24

KBI calculate both composite returns and benchmark returns. Returns are gross of fees in GBP. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Emerging Markets Equity composite is a well-diversified, all cap, strategy that invests across all 24 industry sub classifications of the global emerging markets as defined within the MSCI Emerging Markets benchmark. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI Emerging Markets Index, inclusive of net income. The net index provides a better comparator for potential investors given the tax treatment on dividend income. The benchmark is designed to measure the equity market performance of emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may differ between the composite and the benchmark, but not materially so. MSCI benchmark returns assume the reinvestment of dividends after the deduction of withholding taxes. See disclaimers for further information

## **Investment Process**

We summarise our process into three steps

#### Step 1

- Create regional group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

#### Step 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria
- Rank remaining stocks.

#### Step 3

Create portfolio preferred financial criteria and highest ranked stocks.

## **Current Emerging Markets Portfolio Characteristics**

| Mkt. Cap \$bn     | Strategy | MSCI EM<br>Index | +/- % |
|-------------------|----------|------------------|-------|
| <3 (small)        | 5.3      | 2.0              | 3.3   |
| 3-5 (mid-small)   | 17.8     | 7.1              | 10.7  |
| 5-10 (mid)        | 15.7     | 14.3             | 1.4   |
| 10-25 (mid-large) | 25.3     | 22.9             | 2.4   |
| >25 (large)       | 35.9     | 53.8             | -17.9 |

Source: KBI Global Investors as of 31/03/24. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

## **Strategy Overview**

**Objective** Consistency. Downside protection. Lower risk.

Style Relative value. High quality. Multi cap.

Diversified.

Products Global, EAFE, Emerging Markets, North

America, ACWI, Eurozone.

## **Investment Team**

| Key People             | Title                                       | Industry<br>Experience |  |  |  |
|------------------------|---|------------------------|--|--|--|
|                        | CIO   |                        |  |  |  |
| Noel O'Halloran        | Chief Investment<br>Officer                 | 36yrs                  |  |  |  |
| Port                   | folio Management T                          | eam                    |  |  |  |
| Gareth Maher           | Head of Portfolio<br>Management GES<br>Team | 37yrs                  |  |  |  |
| David Hogarty          | Head of Strategy<br>Development             | 33yrs                  |  |  |  |
| lan Madden             | Senior Portfolio<br>Manager                 | 23yrs                  |  |  |  |
| James Collery          | Senior Portfolio<br>Manager                 | 23yrs                  |  |  |  |
| John Looby             | Senior Portfolio<br>Manager                 | 34ys                   |  |  |  |
| Massimiliano Tondi     | Senior Portfolio<br>Manager                 | 20yrs                  |  |  |  |
| Jeanne Chow<br>Collins | ESG &<br>Engagement<br>Analyst              | 23yrs                  |  |  |  |
| Eoin Fahy              | Head of<br>Responsible<br>Investing         | 36yrs                  |  |  |  |

## **Contact Details**

Address: KBI Global Investors Ltd.

3rd Floor, 2 Harbourmaster Place

IFSC
Dublin 1
Ireland

Phone: +353 1 438 4400 Email: info@kbigi.com

Web: www.kbiglobalinvestors.com

## **Portfolio Positioning**

#### Sector Breakdown

| Sector                 | %    | Sector           | %   |
|------------------------|------|------------------|-----|
| Information Technology | 23.3 | Materials        | 6.4 |
| Financials             | 22.6 | Consumer Staples | 4.8 |
| Consumer Discretionary | 12.6 | Utilities        | 3.5 |
| Communication Services | 8.6  | Health Care      | 3.1 |
| Industrials            | 7.2  | Real Estate      | 1.5 |
| Energy                 | 6.4  |                  |     |

#### Geographical Breakdown

| Region                 | %    |
|------------------------|------|
| Emerging Asia          | 78.3 |
| Emerging EMEA          | 12.9 |
| Emerging Latin America | 8.8  |

## **Top 10 Holdings**

| Stock                                   | Country     | %   |
|---|-------------|-----|
| Taiwan Semiconductor Manufacturing      | Taiwan      | 7.7 |
| Netease Inc                             | China       | 2.7 |
| Hero Motocorp Limited                   | India       | 2.5 |
| Industrial & Commercial Bank Of China   | China       | 2.1 |
| Banco Do Brasil SA                      | Brazil      | 2.0 |
| Power Grid Corporation Of India Limited | India       | 2.0 |
| China Construction Bank                 | China       | 1.9 |
| Lenovo Group Limited                    | China       | 1.8 |
| Agricultural Bank Of China Limited      | China       | 1.8 |
| LG Uplus Corporation                    | South Korea | 1.8 |

Source of all data: KBI Global Investors. Data as of 31/03/24

### Overview

On the total return front, we remain focussed on investing in companies that have demonstrated an ability to grow their dividend over time but also have the potential to grow that dividend into the future. After slowing in 2023, dividend growth in general plateaued in Q1 2024 but remains at solid double-digit levels while dividend sustainability rates, based off our proprietary screens, have also improved over the quarter. Given this improvement we were able to increase our exposure to higher dividend growth relative to the index over the period.

Our relative valuation, across most measures of value, continues to be our largest style exposure relative to the market. We often focus on our relative biases within the strategy, and this remains a primary emphasis, but recently we have been conscious of the absolute level of valuation. For example, metrics such as our forward price/earnings of 8.8 times and price to sales of 0.8 times look attractive given the other fundamental characteristics we can achieve and the valuation discount continues to run at between 30-40% depending on which valuation measure is used.

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Please see link to the website for the five year composite returns: https://www.kbiglobalinvestors.com/wp-content/uploads/2024/04/GES-Composite-Annual-Returns.pdf