## **KBI Global Investors**



# **KBIGI Emerging Markets Equity Strategy**

Summary Details			
Assets under Mgmt.	\$110.6m		
Inception Date	01 Aug 2010		
Benchmark	MSCI Emerging Markets Net Return Index		
Number of Stocks	106		
Risk Characteristics			
Beta (10 Yrs)	0.95		
Information Ratio (10 Yrs)	-0.17		
Volatility	16.76		
	Strategy Index		
Portfolio Statistics	Strategy	Index	
Portfolio Statistics  Dividend Yield	Strategy 4.3%	Index 2.7%	
Dividend Yield	4.3%	2.7%	
Dividend Yield Dividend Payout	4.3% 47.0%	2.7% 38.7%	
Dividend Yield Dividend Payout Dividend Growth	4.3% 47.0% 20.5%	2.7% 38.7% 15.6%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield	4.3% 47.0% 20.5% 4.4%	2.7% 38.7% 15.6% 2.8%	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward)	4.3% 47.0% 20.5% 4.4% 9.1x	2.7% 38.7% 15.6% 2.8% 12.3x	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward) Price to Book	4.3% 47.0% 20.5% 4.4% 9.1x 1.5x	2.7% 38.7% 15.6% 2.8% 12.3x 2.0x	
Dividend Yield Dividend Payout Dividend Growth Total Payout Yield Price to Earnings (forward) Price to Book Weighted Avg Mkt Cap.	4.3% 47.0% 20.5% 4.4% 9.1x 1.5x \$110.2bn	2.7% 38.7% 15.6% 2.8% 12.3x 2.0x \$163.8bn	

Source: KBI Global Investors as of 12/31/24. The risk characteristics are calculated independently by KBI Global Investors using monthly gross returns of the composite over a 10 year period relative to the Index as at the 12/31/24. Portfolio and Benchmark Statistics are from a representative account managed to the same strategy and the benchmark respectively. KBI Global Investors independently estimate these statistics for both the portfolio and the benchmark. The AUM listed above is Global Equity Emerging Markets AUM. This is the combined AUM of KBI Global Investors Ltd and KBI Global Investors (North America) Ltd excluding Assets under Advisement from Q1 2022. Weighted Avg. Mkt. Cap figures are in US Dollars. KBI calculate the Weighted Average Carbon Intensity figure for the portfolio (representative account managed to the same strategy) quarterly. Index carbon intensity data is sourced from MSCI ESG Research. KBI calculate the ESG scores for the portfolio (representative account managed to the same strategy) quarterly. Index ESG ratings are sourced from MSCI ESG Research.

## **Investment Philosophy**

We are "total return" investors.

Our conviction is that companies with the financial strength and discipline to maintain and grow their dividend commitments outperform.

Uniquely, we find such companies across all capitalisations, and in every sector and every region, even ones where dividends are low and not typically used as a method of analysis. By "looking where others don't look" we consistently find and exploit mispriced stocks.

The main reasons for outperformance are:

- Quality of information
- Better governance
- Plentiful positive earnings surprises
- Capital efficiency and financial discipline
- Lower volatility
- Better valuations

#### **Annualised Performance (\$)**

	3Mths	YTD	1Yr	3Yrs	5Yrs	Since Incep
Strategy (Gross)	-5.3	7.7	7.7	-1.7	1.7	3.0
Strategy (Net)	-5.4	7.0	7.0	-2.3	1.1	2.3
Benchmark	-8.0	7.5	7.5	-1.9	1.7	3.0

Source: KBI Global Investors, Datastream, MSCI Emerging Markets Index as of 12/31/24

KBI calculate both composite returns and benchmark returns. Returns are gross of fees in USD and we use a model fee, 0.65% to calculate the net return. We divide the gross return by the period fee rate in decimal form to calculate the period net return. Our firm claims GIPS compliance and is annually verified by an independent verification firm to be so. The verification report from our verifier and our GIPS composite presentation are available upon request. The performance record disclosed here is that of the firm's composite for this strategy. The Emerging Markets Equity composite is a well-diversified, all cap, strategy that invests across all 24 industry sub classifications of the global emerging markets as defined within the MSCI Emerging Markets benchmark. No active currency management is undertaken. The strategy invests purely in those companies that pay above average dividends relative to their industry peer group and is managed by a dedicated, specialist team of investment professionals in Dublin, Ireland. The material risks associated with the composite include market risk and stock-specific event risk. Share prices can decline and there is a risk that the composite may under-perform its benchmark. The benchmark is the MSCI Emerging Markets Index, inclusive of net income. The net index provides a better comparator for potential investors given the tax treatment on dividend income. The benchmark is designed to measure the equity market performance of emerging market countries. The benchmark is market-cap weighted. Sources of foreign exchange rates may differ between the composite and the benchmark, but not materially so. See disclaimers for further information.

## **Investment Process**

We summarise our process into three steps

#### Step 1

- Create regional group segments from MSCI Index.
- Eliminate stocks below segment average yield.
- Lower yield stocks, countries, industries will qualify.

#### Stop 2

- Eliminate stocks and segments that fail sustainability, quality and growth criteria
- Rank remaining stocks.

#### Step 3

• Create portfolio preferred financial criteria and highest ranked stocks.

## **Current Emerging Markets Portfolio Characteristics**

Mkt. Cap \$bn	Strategy	MSCI EM Index	+/- %
<10bn	36.6	21.6	15.0
10bn to 25bn	26.2	23.1	3.1
25bn to 50bn	13.7	16.4	-2.7
50bn to 100bn	9.1	8.6	0.5
100bn to 250bn	3.5	14.4	-10.9
250bn to 500bn	1.9	4.8	-2.9
>500bn	8.9	11.1	-2.2

Source: KBI Global Investors as of 12/31/24. Market Cap figures are based on a representative account relative to the Index. Market Cap figures are in US Dollars.

## **Strategy Overview**

**Objective** Consistency. Downside protection. Lower risk.

Style Relative value. High quality. Multi cap.

Diversified.

Products Global, EAFE, Emerging Markets, North

America, ACWI, Eurozone.

### **Investment Team**

Key People	Title	Industry Experience			
	CIO				
Noel O'Halloran	Chief Investment Officer	37yrs			
Port	folio Management T	eam			
Gareth Maher	Head of Portfolio Management GES Team	37yrs			
David Hogarty	Head of Strategy Development	33yrs			
lan Madden	Senior Portfolio Manager	24yrs			
James Collery	Senior Portfolio Manager	24yrs			
John Looby	Senior Portfolio Manager	34ys			
Massimiliano Tondi	Senior Portfolio Manager	21yrs			
Jeanne Chow Collins	ESG & Engagement Analyst	24yrs			
Eoin Fahy	Head of Responsible Investing	36yrs			

## **Portfolio Positioning**

#### Sector Breakdown

Sector	%	Sector	%
Financials	25.8	Materials	5.1
Information Technology	23.8	Consumer Staples	4.6
Consumer Discretionary	12.5	Utilities	3.1
Communication Services	8.9	Health Care	2.3
Industrials	7.1	Real Estate	1.2
Energy	5.6		

#### Geographical Breakdown

Region	%
Emerging Asia	80.6
Emerging EMEA	12.4
Emerging Latin America	7.0

#### **Top 10 Holdings**

Stock	Country	%
Taiwan Semiconductor Manufacturing	Taiwan	8.9
Netease Inc	China	2.8
Industrial & Commercial Bank Of China	China	2.6
China Construction Bank	China	2.5
Power Grid Corporation Of India Limited	India	2.4
PetroChina Company Limited	China	2.3
Hero Motocorp Limited	India	2.3
Bank Of China Ltd	China	2.0
Lenovo Group Limited	China	2.0
Power Finance Corp Ltd	India	2.0

Source of all data: KBI Global Investors. The above information represents the top 10 largest positions in the strategy as of 12/31/24 based on the aggregate USD value. Each quarter KBI Global Investors uses this same objective, non-performance based criteria to select the ten largest holdings. The specific securities identified and described do not represent all of the securities purchased, sold, or recommended for the strategy, and the reader should not assume that investments in the securities identified and discussed were or will be profitable. All information is provided for informational purposes only and should not be deemed as a recommendation to buy the securities mentioned.

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The firm definition has been re-defined on two occasions over recent years; on 30 September 2010 to reflect the firm's sale to RHJI by our previous parent firm KBC Asset Management NV, and on 1 October 2016 to reflect the firm's sale to Amundi Asset Management. No change in investment process arose as a result of these sales. To receive a copy of the compliant presentation and/or a list of composite descriptions, please contact sales@kbigi.com. Gross results shown do not show the deduction of Adviser's fees. A client's actual return will be reduced by the advisory fees and any other expenses which may be incurred in the management of an investment advisory account. See Part 2 of Adviser's Form ADV for a complete description of the investment advisory fees customarily charged by Adviser. 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Please see link to the website for the five year composite returns: https://www.kbiglobalinvestors.com/wp-content/uploads/2024/04/GES-Composite-Annual-Returns.pdf